

## PRESS RELEASE

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## CAD IT: THE SHAREHOLDER'S MEETING APPROVES THE 2004 BALANCE AND THE DISTRIBUTION OF A €0.33 ORDINARY DIVIDEND PER SHARE (+10% COMPARED TO THE DIVIDEND OF 2003)

The Group closed 2004 with Production Revenues of €54.65 million, Ebitda equal to €11.02 million (20,16 of the Production Revenues) and a Net Consolidated Profit of €2.40 million (+30% compared to 2003).

The Net Consolidated Financial Position stands at €11.40 million, thanks to a €5.17 million cash flow from operating activities.

The Shareholder's meeting has approved the payment of an ordinary dividend of €0.33 per share, an increase of 10 % compared to the 2003 dividend (0.30 Euro).

CAD IT is proceeding as planned by adapting its activities to the accounting structures in accordance with the new international IAS/IFRS standards.

The Shareolder's meeting of CAD IT S.p.A. (<u>www.cadit.it</u>), leader in the Italian financial software market, has today approved the Consolidated Balance and the Balance Project for 2004.

Moreover the Shareolder's meeting has approved the **distribution of a €0.33 ordinary dividend per share** (+10% compared to the previous distribution) **and the allocation of €0.977 million into reserves**. As a result of this allocation, the **available reserve** in terms of distributable profits will exceed €10 million. The ex-dividend and the dividend payment dates are the  $9^{th}$  and  $12^{th}$  of May 2005 respectively.

The **consolidated balance** at 31<sup>st</sup> December 2004 shows:

- **Production Revenues of** €54.65 million, in line with the €54.64 million of 2003; an increase in internal work capitalised under fixed assets of €5.16 million was recorded and included in the production revenues;
- a Gross Operating Result (EBITDA) of €11.02 million, equal to 20.16% of production revenues, an increase of 11.5% compared to the 9.89 million of 2003 (equal to 18.09% of production revenues);
- a **Net Consolidated Profit** of €2.40 million, equal to 4.39% of production revenues and showing an increase of 30% compared to the previous financial period (€1.84 million), after taxes of €4.31 million.

Moreover, CAD IT reports that the **Net Consolidated Financial Position** at 31st December 2004 was €11.40 million showing an increase compared to the €10.60 million of the previous quarter. At the end of 2003 the Net Financial Position stood at €14.13 million.

During the year the Net Financial Position was mainly influenced by the increase in receivables included in working capital (€5.4 million), the increase in investments in intangible fixed assets (€5.61 million) and the payment of dividends in May 2004 of €2.69 million.



The **parent company CAD IT S.p.A.** balance at 31<sup>st</sup> December 2004 shows:

- Production Revenues of €26.58 million, an increase compared to the €22.74 million of 2003; an increase in internal work capitalised under fixed assets of €2.15 million was recorded and included in the production revenues;
- a Gross Operating Result (EBITDA) of €7.30 million, equal to 27.47% of production revenues, an increase compared to the 2.67 million of 2003 (equal to 17,75% of production revenues):
- ➤ a **Net Consolidated Profit** of €3.94 million, showing an increase of 25% compared to the previous financial period (€3.15 million).

## Transition towards the new international accounting standards

CAD IT S.p.A. is proceeding as planned by adapting its activities to the accounting structures in accordance with the new international IAS/IFRS standards.

Using the IAS principles will mainly result in variations linked to *intangible fixed assets* such as *goodwill, trademark and software* concerns with the relative *amortisation* and *capitalization* in software procedure development costs.

Further variations relating to other assets such as the valuation of *associated companies* and *buildings* at fair value will also be determined.

The Company has decided not to begin to apply the new principles in terms of the quarterly balance report but guarantees that the transfer to IAS will be perfectly in line with the time limits and modalities indicated by Consob.

## The CAD IT Group

The CAD IT Group has developed and distributed information systems for the banking sector, small and medium sized companies and P.A. for over 20 years. CAD IT's offers include standard and personalised applicative packages, software maintenance, updating, consultancy and training. CAD IT is leader in the Italian software market for the banking sector with its main product, Financial Area, a programme which completely manages all functions connected to negotiation, settlement and administration of security transactions, debentures, derivates (in any currency) and adopted by 50% of Italian banking outlets.

In addition, the Group boasts a long-standing activity in the industrial sector and the capacity to offer solutions for e-business, credit and industrial companies in constant evolution.

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